



December 2008



Every New Beginning is Another Beginning's End!

As 2008 comes to a close and we reflect on the past year, hci has much to be thankful for. We continue to see new business growth in the medical professional liability marketplace. Our valued producer partners have placed over 1500 new accounts totaling over \$13 million in premium with us - thank you for your continued confidence in hci. We are pleased to be your wholesaler of choice! Below is a sampling of the new accounts written in 2008:

Type of Account	State	LOB	Premium
Medical Staffing Agency	CO	PL GL	\$ 45,771
Home Health	WI	PL GL	\$ 13,993
Long Term Care Facility	CA	PL GL Property	\$368,850
Hard to Place Phy Group	OH	PL	\$ 97,575
Hospital	MS	PL GL	\$122,441
Surgical Center	TX	PL GL	\$ 13,474
Medical Research Facility	MO	PL GL	\$141,140
Long Term Care Facility	WY	Excess Property	\$ 66,476
Physician	AZ	PL	\$115,194
Home Health	MS	PL GL Auto	\$ 36,590
Urgent Care Facility	AZ	PL GL	\$ 67,413
Nursing Home	MO	PL GL	\$436,691
Outpatient Center	FL	PL	\$149,800
Medical Staffing Agency	FL	PL GL	\$165,443
Home Health	IN	PL GL	\$ 41,837
Hospital	AZ	PL GL Umb	\$324,000
Hard to Place Physician	NJ	PL	\$ 85,738
Long Term Care Facility	OH	PL GL	\$205,000
Medical Center	OH	D&O	\$ 56,679
Nurse Registry	CA	PL GL Sec/Priv	\$ 43,826
Hospital	WY	Security/Privacy	\$ 30,713
Outpatient Counseling	IN	PL GL Umb	\$ 68,309
Medical Staffing Agency	LA	PL GL	\$ 28,665
Physician Group	FL	PL	\$483,684

hci is your one-stop shop for Medical Professional Liability Solutions. Call us for all your health care client needs in 2009!

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Announcing a New Market: James River Group

We are pleased to announce a new market you can access through hci! James River Group targets the following classes of business:

- Adoption & Foster Care Agencies * Adult, Respite & Special Needs Day Care
- * Allied Healthcare & Social Service Organizations *
- Ambulance & Air Ambulance * Non-Emergency Transport
- * Durable Medical Equipment * Home Health Care * Medical Staffing *
- Nurse Registries * Mental Health Organizations * Imaging Centers * Hospices
- * Group Homes * Long-Term Care Facilities * Assisted Living & Independent Living Facilities * Physicians * Hard-to-Place Physicians
- * Alcohol & Substance Abuse Rehab Centers * Dialysis Centers *
- And More

www.hciusa.com