



March 2010



GROW Your Health Care Industry Business with hci

The health care industry is one of the largest industries in the US, with revenue exceeding \$2.5 trillion dollars and is growing at a rate of 6.5% annually. hci can help grow your health care professional liability business!

hci is proud to be selected as one of only a few wholesale brokers recently appointed by Rockhill, another carrier rated A- (excellent) by A.M. Best, adding to the 30+ carriers we currently work with. As the nation's oldest and largest wholesaler dedicated to professional liability insurance for the health care industry, hci strives to partner with companies that offer comprehensive products and programs with solid financial strength.

Rockhill's initial focus is on Long Term Care facilities along with five classes of Allied Health Facilities. The targeted segments were chosen due to rapid growth and the belief that these segments are relatively underserved or are not well understood by the general underwriting community. Over time, additional health care classes and product offerings will be introduced.

Target Classes:

- ☒ Long Term Care (2-10 locations)
- ☒ Skilled Care
- ☒ Assisted Living
- ☒ Independent Living
- ☒ Continuing Care Retirement Communities
- ☒ Hospice & Home Health
- ☒ Medical Staffing
- ☒ Mental Health
- ☒ Correctional Health
- ☒ Telehealth

Coverage is offered on a non-admitted basis in all 50 states and Washington D.C. Available limits up to \$1 million per professional liability claim and \$3 million professional liability policy aggregate. General liability limits up to \$1million / \$3 million with up to \$4 million excess available over the primary limits.

Call hci for all your health care professional liability risk placements.

hci has markets for all your medical clients!

- Ambulatory Surgery Centers • Hospitals • Clinics • Nursing Homes
- Dialysis Centers • Hospices • Medi-spas • Physicians & Surgeons • Home Health Care
- Blood Banks • Imaging Centers • Medical Labs • Cardiac Rehab Facilities
- Cancer Treatment Centers • Ambulance Services • Mental Health Facilities
- Organ Banks • Physical Therapy • Urgent Care Facilities • Medical Products
- Clinical Trials • Medical Staffing Agencies
- & MORE!

Call us today!

Over \$1.85 Million in New Business Written YTD

Thank you to our fantastic agent partners... couldn't do it without you!!

Type of Account	State	LOB	Premium
Medical Products	WA	PL GL	\$20,425
Imaging Center	TX	PL GL Prop Auto	\$25,289
Clinic	IL	PL GL	\$81,228
LTC - Skilled Care	IL	PL GL Prop Auto	\$14,942
Medical Products	CA	PL GL	\$9,864
Home Health Care	MA	PL GL	\$13,397
LTC - Skilled Care	MO	D&O	\$7,301
Physician	IL	PL	\$16,509
Hospice	OH	PL GL D&O XS	\$22,975
Ambulance Service	NC	PL GL	\$77,177
Clinic	IL	PL GL	\$25,000
Assisted Living	NY	D&O	\$25,495
Hospice	FL	PL XS	\$123,748
Hospital	GA	PL GL	\$116,261

These are just a few of our newest accounts!

COLORADO SPRINGS
 ☎ 800.397.9697
 ☎ 719.528.8323
 7011 Campus Drive #200
 Colorado Springs, CO
 80920

CHICAGO
 ☎ 312.294.5532
 ☎ 312.294.5493
 ☎ 719.528.8323
 550 W. Van Buren #1200
 Chicago, IL
 60607

TAMPA
 ☎ 800.430.1050
 ☎ 719.528.8323
 3030 N. Rocky Point Dr. W.
 #161
 Tampa, FL
 33607