



## hci - Your Solution for your Hospital Professional Liability Clients

### Professional Liability Claims on the Rise for Hospitals

Business Insurance recently featured an article on the increase in hospital professional liability claims. After years of infrequent losses, a recent study which polled over 1,500 facilities concluded claims are being more common and severe. The number of professional liability claims hospitals are seeing is on the rise and is estimated to increase by 1% each year. The severity of claims is expected to increase to 4% per year and occupied bed rates for hospitals is projected to be 5% in 2010.

The difficult economic times coupled with the decrease in public sympathy for health care providers, and a 2008 rule which prevents the Centers for Medicare and Medicaid Services in Baltimore from reimbursing hospitals for errors considered preventable all contribute to the rise in claims hospitals are experiencing.

Prior to 2008, hospital professional liability claims had been decreasing for nearly a decade. With the current and projected rise and severity of claims, markets are expected to increase their professional liability rates in 2010.

*From Business Insurance, October 20, 2009*

**Health Care Insurers**, a division of RPS, is an industry leader in providing professional liability insurance for the health care industry. Health Care Insurers offers competitive products with broad coverage features and risk management options that will meet the needs and cover the difficult exposures of **Hospitals / Large Group Practices**.

We can help you with your **Hospital's, Health System's or Large Group Practice's** professional liability needs. We offer:

- "A-" or better rated domestic insurers and London alternatives
- Primary & Excess limits available
- Retention options
- Competitive pricing

In addition, Health Care Insurers works closely with several independent organizations to bring quality assistance to the complicated process of dealing with large institutional health care risks.

- An independent actuarial consulting firm with actuaries well-experienced in medical professional liability;
- A medical professional liability claims TPA for claims administration and litigation control;
- A health care industry safety organization with hundreds of JACHO specialists.

# Hospital Professional Liability

## An Opportunity for YOU!

Did you know there are over 13,000 hospitals across the nation? **hci** has the industry expertise and market connections to provide your hospital clients with options at renewal.

**hci** works with “A-” or better rated carriers to offer your clients the best coverage options for:

- PL/GL
- Terrorism
- Auto/Ambulance
- D&O
- Cyber & Privacy
- Work Comp
- EPLI
- Property
- Umbrella
- Environmental
- Helipad/Non-owned Aircraft
- TPA/Actuarial Services

Renewing or moving a hospital professional liability program can be a complex process with many decision points to consider. **hci** evaluates markets and their policy provisions. Some points to consider:

- Does your client have a deductible or SIR? Does it apply to indemnity and defense? Who handles the claims? Who is the RRE?
- Do defense costs erode your client’s limits of liability?
- Are employed/contracted physicians and allied personnel covered on a shared or separate limit basis?
- Does your client have an umbrella covering all casualty lines?
- How does their policy respond to punitive damages?
- How does their policy respond to physical & sexual abuse?
- How does the carrier handle claim settlement issues?

Choosing an insurer and verifying the details of the policy forms is critical for your hospital clients. Carefully checking policy provisions is crucial because there is no standard hospital professional liability form - variations in terms are widespread in the marketplace.

Call us today to discuss your client’s needs.

**hci** *has the expertise  
and market relations  
for your Hospital clients!*

*Section 111 of the Medicare, Medicaid and SCHIP Extension Act of 2007 creates new mandatory reporting requirements for liability insurance (including self-insurance) in connection with payments made to or on behalf of Medicare beneficiaries by a “Responsible Reporting Entity” or “RRE”.*

*Do your clients know who their RRE is?  
Are they in compliance with Section 111 of MMSEA?*



# Just a Few of Our Hospital Accounts...

<u>U.S. Region Location</u>	<u>LOB</u>	<u>Premium</u>
Southeast	PL GL XS	\$ 615,000
Midwest	D&O	\$ 13,380
West	PL GL Property	\$ 144,688
Midwest	PL GL	\$ 144,713
Southwest	PL GL	\$ 172,166
South	PL	\$ 72,450
South	UMB	\$ 40,000
South	PL GL	\$ 64,907
Midwest	PL GL Excess	\$ 280,500
Midwest	PL GL Exc Poll E/O	\$1,049,211
Southwest	PL GL Excess PKG	\$ 324,000
Midwest	UMB	\$ 175,000
Northeast	D&O	\$ 59,514
Northeast	PL GL Umb	\$ 516,983
West	PL GL Umb Sec Pr	\$ 760,716
Southwest	PL GL Auto Umb Prop	\$2,030,182
East	PL GL Umb Poll Avi Prop	\$1,075,919

## COLORADO SPRINGS

☎ 800.397.9697

☎ 719.528.8323

7011 Campus Drive #200  
Colorado Springs, CO  
80920

## CHICAGO

☎ 312.294.5532

☎ 312.294.5493

☎ 719.528.8323

550 W. Van Buren #1200  
Chicago, IL  
60607

## TAMPA

☎ 800.430.1050

☎ 719.528.8323

3030 N. Rocky Point Dr. W.  
#161  
Tampa, FL  
33607

**hci has markets for your **Hospitals** and More!!**

Hospitals • Nursing Homes • Surgery Centers  
Clinics • Medical Labs • Dialysis Centers  
Hospices • Assisted Living Facilities  
Emergency Medical Transportation  
Medi-spas • Physicians & Surgeons  
Medical Staffing Agencies  
And More!